



## Quick Cookie Vocabulary

**ABC** - ABC Cookie Company is the name of the baker that supplies all of the Girl Scout Cookies for our council. Some parts of the country use a different baker, called Little Brownie Baker.

**Case** - A case is a large box that contains 12 packages of cookies. These are sold by the flavor.

**Cookie Booth** - A Girl Scout Cookie Booth is a girl-operated direct-sale opportunity where customers from the public can purchase cookies from girls. Cookie booths are approved by our council. Attend a Cookie Booth training to learn more about this opportunity for your troop!

**Cookie Central**- These are staff run Cookie Cupboards located in Fort Wayne and South Bend with volunteer assistance.

**Cookie Cupboard** - A cookie cupboard is a place where troop leaders can pick up cases of cookies to be distributed to girls in their troops. Each of our council offices has a cookie cupboard, but there are also several local cupboards throughout the GSNI-M service area. Volunteers can schedule a planned order in Smart Cookies to visit a nearby cookie cupboard.

**Cookie Dough** - A reward earned through the Cookie Program that can be used for camp, registration, purchases at the Council Store, or can be used for council sponsored girl activities.

**Cookie Drop** - A cookie drop is a scheduled event for approved volunteers to receive a shipment of at least 500 cookie cases. Some drops only occur once during the cookie season and others occur throughout the season.

**Cookie Share** - Where customers can donate the cost of a box of cookies instead of buying cookies and have them donated to the military or local first responders at the end of the cookie season. GSNI-M arranges the donation of the cookies.

**Order Card**- a card that lists all of the varieties of cookies we have available along with descriptions and nutritional information. Girls can collect customer orders on this sheet.

**Package** - A package of cookies is the smallest unit that the cookies are sold in. The number of cookies in a package vary by variety. This information is featured on each package.

**Smart Cookie** - Smart Cookie, or ABCSmartCookie.com, is the website that girls, families, volunteers, and councils use during the cookie sale. It is used to track cookie sales as well as for girls to sell online.

**Troop Profit**- Money the troop earns based on average number of boxes sold by the troop. This money belongs to the troop.

## ...and other Girl Scout Terms

**Answer Center**- They know EVERYTHING, and if they don't, they know where to find the answer. They can be reached at [frontdesk@gsnim.org](mailto:frontdesk@gsnim.org) or by dialing 800-283-4812 option.2.

**Girl Product Permission Form**- A permission slip each girl's caregiver signs accepting responsibility for cookies. It is ok to have multiple permission forms for a girl. This form covers the adult caregiver's responsibility as well as the girls.

**gsLearn** - gsLearn is a home for all the trainings that are available to our volunteers. gsLearn is meant to give our hard-working volunteers the ability to view trainings and learning opportunities on their own schedule, and it gives the opportunity to repeat information whenever needed!

**GSNI-M** - Girl Scouts of Northern Indiana-Michiana represents about 4,500 girls across 22 counties in the northern third of Indiana as well as some areas of southwest Michigan.

**GSUSA** - Girl Scouts of the USA is the corporation responsible for promoting the Girl Scout Movement in the United States. Items published by GSUSA come from the nationwide movement.

**Validated Deposit Slip**- A deposit slip that has been filled out by the volunteer, taken to the bank with a deposit and validated by the bank after making the deposit.

**Volunteer Product Program Agreement Form**- an agreement form filled out by the volunteers managing cookies and money for the troop.

**VTK** - VTK stands for Volunteer Toolkit. This is a comprehensive digital tool accessible via the web that provides troop leaders, service unit volunteers, caregivers, and IRGs with access to Girl Scout programming, badge requirements, and more.

