

2026 FALL PRODUCT PROGRAM Family Guide



Important Dates

Before the Program

Before October 9:

- Register or renew your membership
- Pick up order supplies from troop leader or office
- Develop customer list
- Review rewards and set goals

During the Program

October 9-November 9:

- Reach out to customers by phone, text, video, email, or in person
- Sell product and collect payment upon order
- All sales access closes November 9 at 11:59 PM

After the Program

November 9 and later:

- November 9
 - Enter orders from order card on M2 website; submit all money to troop leader or council
 - Select rewards online
- Beginning of December- pick up product from leader or office when informed
- End of December/Beginning of January- pick up rewards from leader or office when informed

5 Skills



Goal Setting

Learn to set and reach goals, like selling a certain number of products, or enough for a specific reward.



Manage Money

Learn to count money and make change. Practice saving money for special projects.



Business Ethics

Learn the importance of being honest and responsible. Live by the Girl Scout Law.



Decision Making

Practice making good choices about how to sell products and manage your business.



People Skills

Get better at communicating with customers, in person and online. Work with your caregiver to help you succeed.

Resources



Online Storefront
gsnitsandmags.com



Set Your Goals



Training Videos



Rewards



Online Safety

Before participating, Girl Scouts and adults should review the Cookie and Product Sale Safety Activity Checkpoints found at the QR code above.



1

Customer places a Direct Ship nut order with at least one non-Care to Share item in their cart

Customer Bonus Offer!

The bonus offer will show up to 3 items to pick from currently not in their cart

Customer chooses 1 offered item at \$2.00 off with no extra shipping

2

Bonus Offer pops up offering \$2.00 off an additional item at no additional shipping cost, shipping with their current order

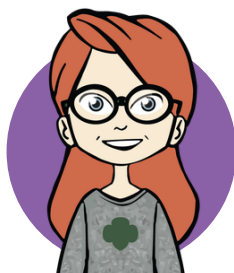
Offered bonus items:
Cranberry Trail, Dill Pickle Peanuts, Honey Roasted Peanuts, Hot Cajun Crunch, and Sweet Onion Snack Mix

3

Example: if they ordered Cranberry Trail, Dill Pickle Peanuts, and Honey Roasted Peanuts, they will be offered Hot Cajun Crunch & Sweet Onion Snack Mix as their 2 bonus offer options.

*Access Program Credit Request Form

Visit gsnim.org or scan the QR code to access the Program Credit Request Form



For IRGs Individually Registered Girls

An Individually Registered Girl Scout (IRG) is a Girl Scout who participates independently rather than being part of a troop. While troop members earn proceeds for their troop through the Fall Product program, IRGs earn Program Credits to fund their Girl Scout experience.

IRGs earn the same individual rewards that troop girls earn + Program Credits

Program Credits

Program Credits are earned from both the Fall Product and the Cookie Program. These credits can be used for:

- GSNI-M Program Events
- Summer Camp
- Annual Membership Renewal
- Donations to the GSNI-M General Fund or Financial Assistance Fund
- Service Unit Events
- Silver or Gold Award Projects
- GSUSA Travel Opportunities (Destinations)



Redeem Program Credits

Caregivers should submit the IRG Program Credit Request Form* to help Girl Scouts redeem their Program Credits.

All Program Credits expire on September 15, 2027.

Program Credits can also be converted into a GSNI-M gift card, which does not expire and can be used at GSNI-M Shops, Trading Posts, and online for GSNI-M event registration. See request form below or contact frontdesk@gsnim.org for more information.